

# SAFETY HAS ITS REWARDS



*“The ROII Program is outstanding. I can’t imagine not having it for our business! Our business runs more smoothly, efficiently, and safely. Their knowledge helps us keep our employees safe, and our company saves money on the financial incentive program they have! It is a win-win program for all!”*

Ellen Friel  
Bastaldi Construction LLC, Tacoma, WA  
Participant since 2016

## **BELONG TO THE WORKERS’ COMP SAFETY PROGRAM TRUSTED BY MORE WASHINGTON BUSINESSES**

Want to be rewarded for safety in your workplace? Join the crowd—by joining the state’s largest, longest-operating Retro (Retrospective Rating) safety incentive program: ROII. Participants rely on ROII for tools, programs and claims assistance they need to keep their businesses running smoothly.

Our goal here at ROII is simple: eliminate injuries through improvements in workplace safety and preventative strategies. If an employee is injured, we’ll help you help them get better quicker with a successful return-to-work experience. Businesses that participate and share our goal can earn a refund.

The Building Industry Association of Washington is the state’s largest trade association representing thousands of companies in the home building industry.



“When it comes to safety and prevention, the field reps at ROII know their stuff. With their help, we were able to decrease our claims by over half after implementing a stretch program on the jobsite and after long drives. The visit didn’t cost me a thing, but because of this small change, we will be receiving our highest return this plan year.”

Stephanie Stremler  
Creative Stoneworks Inc, Bellingham, WA  
Participant since 2017



## IT’S A SAFE BET: EVERYONE WINS WHEN YOU HAVE A GREAT SAFETY PROGRAM

With 71,363 square miles of personal safety and prevention assistance, our statewide field reps understand how things work—right where you work. ROII gives you training and tips for keeping your people—and your business—safer. So no matter where you live and work in Washington state, our field reps will visit you face-to-face. Large or small, we have your back.



## GET HELP NAVIGATING A WORKERS’ COMP CLAIM WITH L&I

Our all-inclusive services means no add-ons, surprise charges, or “we outsource that.” Just experts—on the ground—to help with needs like claims assistance, and return-to-work services.

## MORE SERVICES THAN YOU CAN SHAKE A 2X4 AT



### CLAIMS ASSISTANCE:

Our seasoned claim reps go straight to L&I on your behalf to get claims closed quicker. Rest assured, we’ll keep a pulse on your claim every step of the way.



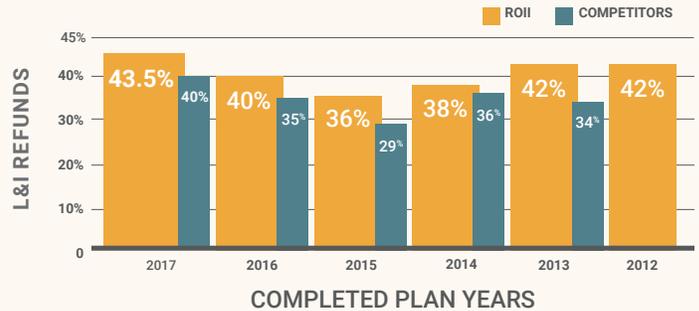
### SAFETY AND PREVENTION:

The best injury claim is the one that never happens. Because prevention is our top priority, we’re here to help you develop and implement effective safety strategies.

## SAVE AN AVERAGE OF 37% ON WORKERS' COMP

**\$500  
MILLION**

ROI consistently delivers better L&I refunds. In fact, ROI has returned over \$500M in refunds to participating members since 1982.



## PARTICIPANTS SHARE THE HIGH BAR FOR EXCELLENCE AND SAFETY—AND THE REWARDS

Of course, not every business can participate. Only those that meet the strict enrollment criteria are invited—ensuring maximum group performance. Contact us today to find out if you qualify.

*“The BIAW ROI program has been an integral part of our business. Our team has access to a vast field of knowledge and support for workplace safety and claims management. In addition there is a sizable refund on premiums paid to L&I. I cannot imagine existing without this program.”*

Deacon Band  
Band Construction Inc, Spokane, WA  
Participant since 2008

## ADVOCACY POWERFUL ENOUGH TO PUT AN ENTIRE INDUSTRY BACK TO WORK

ROI is BIAW's (Building Industry Association of Washington) Retro program, the association that advocated for our industry's essential workforce status in the early days of the pandemic and continues to advocate for the home building industry today.



Along with these top-tier refunds, ROI offers unequalled outcome-based claims assistance, safety and prevention services, risk management services and return-to-work assistance. And all of our services are provided in-house, with no hidden fees (unlike some Retro programs that use additional fees to chip away at your bottom line—while adding to theirs.)



### RISK MANAGEMENT:

Our job is to identify risk and assist you with implementing preventative measures to avoid claims from happening. If a claim does occur, we offer strategies to help control the severity and cost of the injury.



### RETURN-TO-WORK:

Our goal is to keep an injured worker engaged in the recovery process and connected with their employer to help ensure better outcomes. Each claim is unique, as is our customized return-to-work strategy approach.



**DON'T MISS YOUR CHANCE TO ENROLL DURING ONE OF OUR THREE ANNUAL ENROLLMENT WINDOWS.**

**JULY 2021**

Deadline: May 14, 2021

**OCTOBER 2021**

Deadline: Aug 27, 2021

**JANUARY 2022**

Deadline: Nov 19, 2021

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*“We had a difficult L&I claim that started right in the middle of COVID. It’s been years since our last big claim, so we didn’t know what we needed to do. Our ROII claims rep was simply amazing. We are a small company without a full-time HR person, and our claims rep guided us every step of the way. I was so relieved that she was on our team, helping us through uncharted and unfamiliar water.”*

Zella West  
Nob Hill Water Association, Yakima, WA  
Participant since 1995



300 Deschutes Way SW  
Suite 300  
Tumwater, WA 98501

**WASHINGTON BUSINESSES  
LIKE YOURS ARE ALREADY  
REAPING THE REWARDS OF  
ROII. LEARN MORE AT:**

 (360) 352-7800

 [enroll@roii.com](mailto:enroll@roii.com)

 [BIAW.com/ROII](http://BIAW.com/ROII)