



“ R.O.I.I.® SELECT has proven to be one of the best investments I made for my company. We have enjoyed great returns on our L&I premium because of our commitment to safety. I recommend it to everyone that is eligible. ”

— Ben Burton, Owner
Arrow Insulation

YOUR WORKERS' COMP SOLUTION

As the oldest and largest construction retro group in the state, the Building Industry Association of Washington (BIAW) R.O.I.I.® SELECT program has returned over \$500 million in refunds to participating companies since 1982.



The Building Industry Association of Washington is the state's largest trade association representing thousands of companies in the home building industry.



OUTCOME BASED CLAIMS ASSISTANCE



SAFETY SERVICES



RISK MANAGEMENT SERVICES



RETURN TO WORK

ENROLLMENT

JULY 2018

ENROLLMENT

OCT 2018

ENROLLMENT

JAN 2019

(360) 352-7800

BIAW.com

WHAT IS RETRO?

Retro is a safety incentive program with a simple goal: eliminate injuries through improvements in work place safety and preventive strategies. However, if an employee is injured, help them get better quicker with a successful return to work experience. Do this and your business can earn a refund.

R.O.I.I.® SELECT IS THE PREFERRED RETRO PROGRAM

WE ARE THE OLDEST AND LARGEST CONSTRUCTION RETRO GROUP IN THE STATE

R.O.I.I.® SELECT has returned over \$500 million in refunds to companies since 1982.

NO ADDITIONAL PREMIUM (PENALTY)

In our 32 year history, not one R.O.I.I.® SELECT participant has ever paid a penny of additional premium (penalty), a claim many retro programs cannot make.

MEMBERS RECEIVE A REFUND

If the group and participant have a positive claim performance, they receive a refund.

WE ARE A ONE-STOP-SHOP FOR ALL YOUR WORKERS' COMP NEEDS

You won't find any other retro program that offers all the services at no additional cost.

WHAT'S INCLUDED?

WE TAKE THE HASSLE OUT OF WORKERS' COMP



OUTCOME BASED CLAIMS ASSISTANCE

Our experienced claim representatives go straight to the source on your behalf. We help L&I make faster decisions so claims close quicker. We keep a pulse on your claim at every juncture until it closes, giving you peace of mind.



SAFETY SERVICES

The best injury claim is the one that never happens—even a small accident can cost an employer big. This is why we are dedicated to helping you develop and implement effective safety programs and strategies. Prevention is our number one priority.

HOW WE DO IT

Identify Red Flags	Hire Investigators
Vocational Services	Medical Provider Communication
Litigation	Seek Forensic Medical Opinions

HOW WE DO IT

Identify Claim Trends	Safety Solutions
Teach Best Practices	Statewide Field Reps
Builder Basics Safety Kits	

WHAT MAKES US BETTER? OUR PEOPLE.

The R.O.I.I.® SELECT team is made up of workers' comp experts who are committed to helping participants navigate L&I's daunting system.

TRANSPARENCY

Once you're in the program, our claims staff provides you with all the information you need, whenever you need it, so you can get back to work.

AFFORDABILITY

Your annual fee is 1.5% of total premiums paid to L&I, or \$150, whichever is greater.

PERFORMANCE

R.O.I.I.® SELECT's strict enrollment criteria and innovative approach to workers' comp ensures maximum group performance.

EXPERTS YOU CAN COUNT ON



COMMITMENT AND DEDICATION

We are committed to safety, prevention and controlling costs. The best claim is no claim at all. However, if a claim does happen, we provide support and share ways to prevent future claims from happening.



NO SURPRISE FEES

We're upfront about our program fees. Other retro programs bury additional fees to pad profits and aid their bottom line. Our program fee is 10% of the group's overall refund from L&I, and an additional 10% divided between BIAW-affiliated local associations. These fees support continuing education, government affairs, and the building industry as a whole.

WE ARE COMMITTED TO SAFETY AND CONTROLLING COSTS

R.O.I.I.® SELECT GROUP REFUND



*current projections



RISK MANAGEMENT SERVICES

Our job is to identify risk and assist you with implementing preventive measures to avoid claims from happening in the first place. If a claim does occur, we offer strategies to help control the severity and cost of the injury.

HOW WE DO IT

L&I EMR Calculation	Return-to-Work Programs
Risk Class Review	L&I Audit Assistance



RETURN TO WORK

We are committed to providing better outcomes for all parties involved during the claim process. Our goal is to keep an injured worker engaged in the recovery process and connected with their employer. No claim is ever alike, and it's our ability to be creative with return-to-work strategies that sets us apart.

HOW WE DO IT

Retraining Assistance Program	Return-to-Work Options Vocational Services
On-the-job Training	

NEXT STEPS

GET STARTED WITH R.O.I.I.® SELECT



1 APPLICATION

- Underwriting review
- Agree to Kept On Salary and Light Duty Requirements



2 SURVEY

Verification of company's written safety program



3 CLASS

Owner attends the ABCs of Claim Management Class



4 MEMBERSHIP

Must be a current member of BIAW through an affiliated local association



5 PAYMENT

Submit enrollment fee

QUESTIONS

(360) 352-7800

Enroll@BIAW.com

BIAW.com

DON'T JUST TAKE OUR WORD FOR IT

“ As a small business, you feel like no one listens, but you are not alone. BIAW's retro program helps you through it so you can get back to work. ”

— Joel VanDerPuy, Owner | ServiceMaster Services

“ The results of a recent L&I audit would not have been positive without the assistance and expertise we received from **R.O.I.I.® SELECT**. ”

— Tom Bate, Owner | Bates Roofing, LLC.



BIAW

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