

BIAW MEMBER REBATE PROGRAM

NEWSLETTER



WINTER 2011



INTRODUCING OUR FREE MEMBER BENEFIT

THE MEMBER REBATE PROGRAM

The Member Rebate Program is the result of using the combined buying power of the Builders in the Association, combined with many other State Associations, to qualify for the same Manufacturer rebates the nation's largest Builders receive.

- The program does not require the Builder/Remodeler to change how they do business
- The supply chain is not affected
- No receipts are required
- A simple claim form is all that is needed to be filled out.
- Claims are filled quarterly for all homes or projects that are closed or completed.

The first step to get started is to register for the program. You can register online [here](#) or simply print the Registration Form on page 5 and fax it to our toll-free number, 800-977-5591. The current Rebate Claim Forms are on pages 6, 7 & 8. **Sign up today and we'll make your membership retroactive to July 2011!** You can claim for any home, remodeling project, or multi-family units completed from July 1st - September 30th, 2011 that used any of the Manufacturers listed below.

GET STARTED TODAY!
www.HBArebates.com

SPECIAL POINTS OF INTEREST:

- *Membership Pays - Page 2*
- *What's the Catch? - Page 3*
- *How to Claim - Page 3*
- *Innovative Website - Page 3*
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- *Registration Form - Page 5*
- *Rebate Claim Form - Pages 6, 7, & 8*

Any Questions?

Please call or email our Program Administrators:

866-849-8400
info@hbarebates.com

PARTICIPATING MANUFACTURERS - Q4'11





MEMBERSHIP PAYS.

No one likes to leave money on the table. So, what would you think if you could get a rebate for your loyalty to many of the nation's leading Manufacturers? Well, now you can!

The Member Rebate Program is aimed at increasing your bottom line. For the minimal effort of informing us about the products you use, and telling us when you complete a home, you'll be putting money back in your pocket. When you participate in the Member Rebate Program, you can count on receiving checks every quarter!



www.HBArebates.com

BENEFITS OF PARTICIPATING

The biggest perk? Money. Cold, hard cash.

And all for just remaining loyal to many of the country's leading Manufacturers you already use in all of your homes or remodeling projects.

Lump-sum checks for closed homes or projects are mailed quarterly.

NO CHANGE NEEDED IN YOUR BUSINESS PRACTICE

Besides the money, that's the best part of the program – it relies on very little from you and doesn't change the way you conduct business. Best of all, you do NOT have to change the way you currently buy. We do the paperwork, collect the money and mail you the quarterly checks directly!

WHAT'S THE CATCH?

This is the number one question, after all why does a Manufacturer want to give you money? One of the reasons is that the Big Builders have been receiving these rebates for years. The Manufacturers know your brand loyalty and combined overall volume is greater than the Big Builders, but until now, there has not been a way to identify or reward the Custom to Midsize Builders. The Member Rebate Program takes advantage of the combined volume of the Builder Members in your State HBA, to provide you with the same benefits regardless of your size.

The other reason is that Manufacturers want to influence your buying decisions. They must rely on their distribution network to promote their products and many Builders leave the choice of the brand to their subcontractors. The Builder is the one that ultimately pays for all the products that go into their homes. That is why it is the Builder who receives the rebate. Therefore, when the Builder specifies the brand, the Manufacturers will benefit and the Builder is rewarded.

HOW TO CLAIM

If you had any homes, remodeling projects, or multi-family units completed from July 1st - September 30th, please complete the Rebate Claim Forms on pages 6-8.



Completing the attached Claim Forms are simple and take minimal time

How to claim:

- Fill out the claim forms for each home or project. This is the easiest way if you only have a couple homes or projects and the products used in each home or project differ greatly.
- Fill out one form and send in a list of closed homes or projects. This works well if you use the same products in each home or project.

No receipts are necessary (except Progress Lighting)

Submit the Rebate Claim Form(s) either by email: info@hbarebates.com, toll-free fax: 800-977-5591 or via mail to our Claims Department at the address on the bottom of the Form.

INFORMATIVE WEBSITE

www.HBArebates.com

The Member Rebate Program has a website that was created as a “main source” of information on the Rebate Program. The website includes:

- Brochure and Frequently Asked Questions
- Online Registration
- Current Rebate Claim Forms
- Current Newsletter
- Participating Manufacturers
- Calendar & Deadline Information

We recommend visiting the website at least once a quarter to stay up-to-date with any new Manufacturers, Calendar, and the current Claim Forms.

HB&G LAUNCHING A NEW ALUMINUM COLUMN PROGRAM

HB&G is excited to introduce our latest acquisition, Columns Incorporated. Columns Inc introduced the very first aluminum column in 1963 and has been recognized as the market & quality leader ever since. Adding the aluminum column line to our offering gives us another alternative in our efforts to meet every price-point and budget. Columns Inc. aluminum columns are available in fluted round and square, as well as plain & recessed square in the following sizes:

Round Fluted: 6"x8' – 24"x24'

Square Fluted: 4"x8' – 12"x24'

Square Recessed: 6"x8' – 8"x12'

Square Plain: 6"x8' – 8"x12'

All styles of aluminum columns are self-supporting, decorative load bearing elements for porches, entrances, driveway over hangs and can be used on the interior of a home. Column Inc. aluminum columns are electrostatically coated with a baked on high-solids polyester paint, giving a maintenance free, uniform finish. They are available primed or in the following colors; White, Almond or Sandstone. Columns Inc. caps and bases are aesthetically correct and larger than other aluminum column caps and bases. Our caps and bases are factory pre-drilled with set screws installed for faster installation. Columns Inc. aluminum columns are designed and manufactured to provide a lifetime of structural integrity.

Aluminum columns are manufactured in sections or staves, each stave interlocks to the adjoining stave, the joint is located at the edge of a flute for a less noticeable joint. To install, simply measure the opening and cut the column stave 1/8" longer. Snap staves together, using a rubber mallet starting at the center of the column and working out to each end. When installing our round aluminum column hook the staves together by joining the small hook to the large hook, hook all staves together except one which you will slide into place. Slide the cap and base on the column and set the column in place using a plumb to level the column. Position the cap and base and secure each with the included screws.

Columns Inc. offers the widest variety of size and styles of aluminum columns in the market today. Aluminum columns are in stock in Troy AL and can be ordered today! Contact us at 1-888-368-9049 or visit our web site at

www.columnsinc.com





Registration Form

BIAW Member Rebate Program

Date: _____

Fax Registration to: 800-977-5591 or Mail to: P.O. Box 1909 111 21st Avenue SW Olympia, WA 98507

Company: _____ Fax: _____

Contact: _____ Email: _____

Mailing Address: _____ Local Builders Association: _____

City: _____ Type of Builder: Custom _____ Sales Models _____

State & Zip: _____ Remodeler _____ Multi-Family _____

Phone: _____ Approximate # of Homes or Projects Completed Per Year: _____

Please circle the Manufacturer you (A) **currently use** and any Manufacturer you (B) **would consider switching to**:

A B	A B	A B	A B
A B	A B	A B	A B
A B	A B	A B	A B
A B	A B	A B	A B
A B	A B	A B	A B
A B	A B	A B	A B
A B	A B	A B	A B
A B	A B	A B	A B
A B	A B	A B	A B
A B	A B		

BIAW Rebate Claim Form

The information below is needed for each home, remodeling project, or multi-family units completed.

Completion Date _____

Lot/Block or Address _____

Town/City _____

Builder Name _____

How to Claim

- Fill out the claim forms for each home or project. This is the easiest way if you only have a couple homes or projects and the products used in each home or project differ greatly.
- If you have several homes or projects that all used the same products, you can complete one form and send a completed list indicating the completion dates, and either the lot & block, or the street address, and the city of each home.

- No receipts are necessary (except Progress Lighting)
 - Please submit **only the completed pages** to the addresses listed on the bottom of this form.
 - Complete the Manufacturers used and leave the Manufacturers not used blank.
- Submit the Rebate Claim Form either by email: info@hbarebates.com, toll-free fax: 800-977-5591 or via mail to our Claims Department at the address on the bottom of the Claim Form.

Basement Doors & Window Wells

Basement Doors: Bilco Steel Door (any size) _____
 Bilco ULTRA Series Door (Low Maintenance) _____

Window Wells:
 Please List Qty: ScapeWEL Window Well (any size) _____
 ScapeWEL Window Well with Cover _____
 StakWEL Window Well (3 or more modules per opening = 1 rebate) _____
 StakWEL Window Well with Cover _____

Supplier: _____

Columns List Qty: All Columns w/Caps & Bases _____

H&G Square PermaLite Columns _____
 Craftsman Fiberglass Columns _____
 Round PermaCast Fiberglass Columns _____
 Square PermaCast Fiberglass Columns _____
 Square PermaWrap Cellular PVC Columns _____
 PermaPorch Polyethylene Posts (ea) _____

Columns Inc. Aluminum Round Fluted _____ Aluminum Square Recessed _____
 Aluminum Square Fluted _____ Aluminum Square Plain _____

Dealer: _____

List LF:
 Pre-built Cellular PVC PermaPorch Railing: _____
 Balustrade Systems: _____

Bath China List Qty of the Products Used:

mansfield _____ Bathtubs _____ Toilets _____
 _____ Lavatories _____ Bidets _____

Composite Decking 100 Sq. Foot Minimum Per Deck Application

TimberTech Please Check:
 Twin Finish Decking Twin Finish Decking with Railing
 Earthwood, Floorizon, or XLM Decking
 Earthwood, Floorizon, or XLM Decking with Railing

Central Vac. Systems

Dirt Devil Complete Hide-A-Hose Central Vacuum System Install
 Complete Standard Valve Central Vacuum System Install

VACUFLO (List Qty:) Vroom Vacuum System Install _____

Installer & Phone: _____

Composite Fencing List Total Linear Feet: _____

FenceScape
 FenceScape Perimeter _____ LF FenceScape Privacy _____ LF

Ceramic Tile Tile Series Used: _____

daltile

Installed Price = Total Sq. Footage: _____
 Material + Labor Total Installed Price: \$ _____

Tile Installation Co: _____

Cultured Stone List Profile & Sq. Footage Used: (i.e. - River Rock - 525 sq ft.) _____

ELDORADO STONE
 A HEADWATERS COMPANY

Closeout Shelving Only Dealer Installed

CLOSETMAID MasterSuite Laminate Laminate Pantry Closet
 Super Slide Ventilated Shelving Garage using Laminate
 Shelf & Rod/Wardrobe and or Total Slide system w/at least a 4 ft section

List Qty: Each additional bedroom closet using Laminate w/at least 1 tower _____

Installing Dealer: _____

Custom Vinyl Millwork Quantity of Columns Installed: _____

Total Amount of Purchases: \$ _____

turnkey
 MILLWORK

Comfort Solutions Please List Qty:

Honeywell F300 Electric Air Cleaner _____
 F500 HEPA Air Cleaner _____
 True Ease Humidifier _____ TH8000 Vision-Pro _____
 FH8000 Enhanced Air Cleaner _____ Prestige HD Thermostat _____
 Energy-Efficient Ventilation Systems _____
 Forced Air Zoning System w/HZ Control Panel _____

Engineered Wood Home must have Boise Engineered I-Joists, LVL Beams, & Rim Boards

Complete all below:

Home Sq. Footage: _____

Dealer Name & Phone #: _____

Invoice # (Need One Per Home): _____

of Boise EWP Floors: _____

www.HBArebates.com

Faucets Home must contain 100% Delta Faucets Single Family
 New Construction Only: SF or Attached Attached: Condo or Apartment

DELTA FAUCET COMPANY
 Please complete all below:

Faucet Style & Finish Installed: _____
 For example: Leland® Chrome _____

Plumbing Supplier: _____

BIAW Rebate Claim Form

Completion Date _____

The information below is needed **for each home, remodeling project, or multi-family units completed.**

Lot/Block or Address _____

Builder Name _____

Town/City _____

How to Claim

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- If you have several homes or projects that all used the same products, you can complete one form and send a completed list indicating the completion dates, and either the lot & block, or the street address, and the city of each home.

- No receipts are necessary (except Progress Lighting)
 - Please submit **only the completed pages** to the addresses listed on the bottom of this form.
 - Complete the Manufacturers used and leave the Manufacturers not used blank.
- Submit the Rebate Claim Form either by email: info@hbarebates.com, toll-free fax: 800-977-5591 or via mail to our Claims Department at the address on the bottom of the Claim Form.

Fiberglass Entry Doors Program is for Fiberglass Doors Only

THERMA TRU DOORS Check Highest Level Product Used:

Smooth-Star - "Good" Fiber-Classic - "Better" Classic-Craft - "Best"

List Highest Level _____

Product Number(s) Only: _____

Bonus Patio Door Incentive in addition to the entry doors listed above - Check:

SPD Sliding Patio Doors Fiberglass Sliding Patio Door

List Product Number _____

Lighting Controls List Price Paid **OR** Installed Price:

List/Retail:	Installed:	LUTRON Innovations in Lighting Control	List/Retail:	Installed:
Shades: \$ _____	\$ _____	Maestro Dimmers: \$ _____	\$ _____	\$ _____
RadioRa2: \$ _____	\$ _____	GRAFIK Eye: \$ _____	\$ _____	\$ _____

Fireplaces Check:

heatilator HEAT & GLO

Gas Qty: _____ Gas Model #'(s): _____

Wood Qty: _____ Wood Model #'(s): _____

Electric Qty: _____ Electric Model #'(s): _____

Fireplace Distributor: _____

Paint If claiming for the first time, we need your Painter Information. Please call or email. Required to claim: Painter name & Paint Store where paint was purchased.

Check: PITTSBURGH PAINTS PORTER PAINTS PPG Monarch

Painter Name & Phone #: _____

PPG Paints Store/Dealer: _____

Check: 1100-1500 Sq. Ft. 2001-2500 Sq. Ft.

 1501-2000 Sq. Ft. 2501+ Sq. Ft.

To qualify for exterior rebate, home must be painted on minimum of 3 sides

Exterior:

Mantel & Surround: Only if purchased from Fireside Hearth & Home:

Mantel Qty: _____ Marble/Granite Surround Qty: _____

Pex Plumbing Branch and Tee System ZURN

Check Product Used: Qickport Manifold System PEX PLUMBING AND RADIANT HEATING SYSTEMS

Contractors Name: _____

Garage Doors List Qty:

	Single Car Doors - 10' wide or less	Glazed Single Car Doors - 10' wide or less	Double Car Doors - Over 10' wide	Glazed Double Car Doors - Over 10' wide
Clopay				
Non-Insulated				
Steel Back 1-3/8 & 2" Steel 2 Sides				
Steel Insulated Vinyl-Back				
Steel Overlay Collection				
Wood Carriage House Collection				
Avante/Canyon Ridge Collection				

Dealer: _____

Radiant Floor Heating Check Product Used: Mirror Defogger WARMLY YOURS

Towel Warmer Floor Warming System MAKING COMFORT EASY

Installer Name: _____ Invoice #: _____

Installer City & Phone: _____

Installer Quote #: _____

HVAC Check: Carrier bryant

Dealer/Contractor: _____

List Quantity Used (if more than 1 accessory please note):

Heat Only System Qty: _____ Air Cleaner Qty: _____

Complete HVAC System Qty: _____ Humidifier Qty: _____

Thermostat Qty: _____ Heat or Energy Recovery Ventilator Qty: _____

Zoning System Qty: _____

Residential Fire Sprinklers COMPLETE Tyco Rapid Response System is defined as utilizing Blazemaster CPVC & Tyco LFII Series Fire Sprinklers

rapid response Home Fire Sprinkler System

If used, check: 0-2500 Sq. Ft. 2501+ Sq. Ft.

Installer & Phone: _____

Lighting Please send in a copy of your lighting schedule or receipts.

PROGRESS LIGHTING

To process this rebate, we will need to know the Progress fixtures put in the home and the quantity.

If you are presently receiving any Manufacturer Rebates, you cannot "Double-Dip."

"Double Dipping" is receiving a rebate twice for the same purchase. Anyone found deliberately "Double Dipping" will be out of the Member Rebate Program and will forfeit any pending rebates.

Please do not let this happen!

BIAW Rebate Claim Form

The information below is needed for each home, remodeling project, or multi-family units completed.

Completion Date _____

Lot/Block or Address _____

Town/City _____

Builder Name _____

How to Claim

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Security

- Check the Security Product Used:
- Honeywell V10 (Vista 10P)
- Honeywell V15 (Vista 15P)
- Honeywell V20 (Vista 20P)
- Honeywell 16-Bit Panel (Vista 128BP)



Water Heater

Model #: _____

Installer: _____



Whirlpool Tubs

List Qty Used:



Luxury / Comfort Series

Signature Series

Acrylic Soaking Bath: _____ Acrylic Baths: _____

Comfort Whirlpool Bath: _____ Acrylic Whirlpool Baths: _____

Pure Air Bath: _____

Luxury Whirlpool Bath: _____

Shower Bases: _____

Sedona Steam Shower Base: _____

Subcontractor Name: _____

Sinks



List Qty of the Products Used:

Stellar Stainless Steel: _____ Wave Stainless Steel: _____

Diamond Silgranit: _____ Supreme™ Stainless: _____

Essential Laundry Sink: _____ Magnum™ Stainless Steel: _____

Precis™ Silgranit: _____ Flow™ SteelArt: _____

Niaqara Stainless Steel: _____ Arcon SteelArt: _____

Performa Silgranit & Stainless: _____ Precision SteelArt (All Models): _____

Skylights

List Qty of the Products Used:

Fixed Operating Solar Water Heating System

Sun Tunnel Electric Operating

Month of Purchase: _____ Supplier: _____

Structural Wiring

For a complete description of products, visit: www.hbarebates.com/legrand.html - List Qty Below:



Installer: _____

Supplier: _____

Legrand S/W System Solution: _____ Legrand Ultimate Hybrid Internet: _____

Legrand Basic Unity Home System: _____ Legrand Selective Call Intercom: _____

Legrand Unity Home System Kit: _____ Legrand Premium Camera: _____

Legrand Basic 5.1 Home Theater: _____ Legrand Basic Lighting: _____

Legrand Premium Wireless Internet: _____ Legrand Safety Lighting: _____

Legrand Basic Music: _____ Legrand Theater Lighting: _____

Legrand Premium Music: _____

Urethane & PVC Trim



Total Amount of Product Purchases: \$ _____

Vinyl Siding

List # of Squares of:



Traditional: _____ Shake: _____

Crane Board: _____ BellaStone: _____

Board & Batten: _____

Please visit: www.HBArebates.com for all information on the Member Rebate Program